

**SCHOOL BOARD
FINANCE SUMMARY FORM**

The purpose of the document is to present the Providence School Board and Finance Committee with the necessary information to make data-informed decisions about the district's spending as it pertains to contracts.

Instructions:

1. Please complete this form as fully and accurately as possible according to the guidance provided in each section.
 - a. The form must be completed if:
 - i. the total of the purchase or contract exceeds \$200,000
 - ii. the contract is for a term of more than one year
 - iii. the purchase or contract was NOT the result of formal competitive bidding or cooperative purchasing (i.e. it is a sole source purchase)
2. Once this form has been completed, send a copy to the Director of Purchasing and the Board Services Team. They will notify you of the next Finance Committee meeting and host a contract presentation review prior. Finance Committee typically meets the second Wednesday of the month. Only purchases/contracts that have already been reviewed and approved by the Superintendent will be scheduled before the Finance Committee.

Vendor Name: Amplify Education Inc.

Amount: \$2,888,838.04

Source of Funds and Fiscal Year: District-Based School-Based

Check box for fiscal year: FY22 FY23 FY24

Purchase or Contract: Purchase Contract

Length of Contract (list start date and end date): 7/1/22 - 6/30/23

PPSD Contact Name: Emily Lysaght, Science Supervisor + Dr. Matthew Joseph, Director of Teaching and Learning

Contract Type: New Renewal Extension Amendment

Staff Recommendation:

It is recommended that the Providence School Board approve a contract/purchase with Amplify Science (vendor name) for K-8 Science Curriculum Materials (type of services) amounting in \$2,888,838.04 (total amount in dollars) for all elementary and middle schools (school name(s)). If approved, the contract will begin 7/1/22 (date) and end 6/30/23 (date), approximately.

Justification of Spending:

Provide 5-7 points that support the recommendation as to why funds should be spent this way.

Use the prompts to help guide your response.

- a. *How is this connected to the Turnaround Action Plan/ aligned to the district's vision?*
- b. *Why does the district need this purchase?*
- c. *Why is the dollar amount requested the necessary amount?*
- d. *What are the implications of not spending this money?*

Rhode Island adopted the Next Generation Science Standards in 2013 setting rigorous expectations for all K-12 students in three major domains: disciplinary core ideas, science and engineering practices and cross-cutting concepts. The state assesses students' proficiency in these domains on the Next Generation Science Assessment given to 5th, 8th and 11th graders annually. In 2021, 13% of 5th grade students, 11% of 8th grade students, and 12% of 11th grade students were proficient on NGSA. The Turnaround Plan set a goal for 70% of all students to hit proficiency in Year 3. In order reach this goal, Providence teachers and students need access to high-quality curriculum that explicitly teaches and assesses the three domains to which students are held accountable. Amplify Science is the only science curriculum on the market with a Green rating (6-8) on EdReports, as their materials focus on the skills that students need to become science literate in preparation for career or college. The materials support teachers and administrators in creating an equitable and consistent science experience for all K-8 students, as required by the Rhode Island General Assembly. The money requested will purchase all physical and digital resources for students, teachers and administrators to roll out and implement across all schools in SY22-23. This budget includes the materials and resources that will support our students who are learning English as a second language and those with Individualized Education Plans.

Justification of Vendor Selection

Provide 3-5 bullet points that support the recommendation as to how this vendor was selected. You may attach any documents with additional data on their performance (please note below that this information is attached).

Use the below prompts to help guide your response.

- a. *Provide a 3-5 sentence summary of the vendor (can cut and paste contract Executive Summary) about who they are and what they do.*
- b. *What was the procurement process for selecting the vendor?*
 - i. *Which PPSD staff members were involved in that procurement process?*
- c. *If this is a returning vendor:*
 - i. *Share a summary of our experience with this vendor.*

Amplify Science is a K-8 science curriculum, created by the Lawrence Hall of Science, that blends hands-on investigations, literacy-rich activities, and interactive digital tools to empower students to think, read, write, and argue like real scientists and engineers. Amplify Science for grades 6-8 has recently been rated all-green by EdReports, and is currently the only science product on the market to receive this rating. This resource was identified and selected through the RFP process. Multiple bids were reviewed and the Teaching and Learning team worked with administrators and teachers to vet vendor proposals until it was narrowed down to Amplify Science. A pilot of the program was used at the Dual Language Program at Gilbert Stuart Middle School this year which is PPSD's only history of working with the provider.

Accountability Measures

*In 3-5 bullet points, describe the accountability measures that will ensure that the vendor meets all requirements set forth in the contract and that the district is able to maintain a record of the quality of the services. These need to be performance-based in nature. Every contract should include explicit language requiring vendor accountability, i.e. required program evaluation or the submission of a final report summarizing progress against each itemized deliverable. **Note: if this contract is a purchase agreement, you can skip this section.***

Use the below questions to guide your response.

- a. *Which PPSD staff member will serve as the lead for tracking accountability and performance metrics?*
- b. *What accountability measures have you agreed upon in your contract (can copy and paste from draft contract)?*
- c. *How is this purchase tied to overall student achievement (refer to TAP specific goals if possible)?*

Amplify will work directly with Emily Lysaght (K-12 Science Supervisor) and Dr. Matthew Joseph (Executive Director of Teaching and Learning) to ensure that schools receive the necessary digital and physical materials that students and teachers need to implement the program to fidelity.

Spending Breakdown

In the table below, list the deliverables of the purchase or contract and their associated cost to justify the total cost of the purchase. If easier, please attach an excel file or other document.

Proposed Budget	Dollar Amount
K-8 Materials	2,888,838.04
(See attached PDF for full quote)	
Total	



Price Quote

Amplify

55 Washington Street, Suite 800
 Brooklyn, NY 11201
 Phone: (800) 823-1969
 Fax: (646) 403-4700

Quote #: Q-120334-3
 Date: 4/7/2022
 Expires On: 5/7/2022

Customer Contact Information

Matthew Joseph
 PROVIDENCE PUBLIC SCHOOL DIST
 (401) 456-9100
 (401) 456-9275
 matthew.joseph@ppsd.org

Amplify Contact Information

Alisa Weis
 Inside Sales Representative
 (480) 510-6703
 aweis@amplify.com

Grade K

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science GK Interactive Classroom Teacher License - 1yr (2022-2023)	\$75.00	0	100	\$7,500.00
Amplify Science Elementary School: Grade K Kits	\$2,615.00	0	85	\$222,275.00
Amplify Science Kindergarten Investigation Notebook Bundle (1 qty per unit)	\$5.97	0	2,000	\$11,940.00
Amplify Science Elementary School: Grade K Print Teacher Guides (1 qty per unit)	\$140.00	0	100	\$0.00
Amplify Science Elementary School: Grade K Spanish Student Investigation Notebooks (1-pk)	\$8.97	0	400	\$3,588.00
Amplify Science Elementary School: Grade K Spanish Print Kits	\$1,335.00	0	15	\$20,025.00
Amplify Science GK Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$18.75	0	15	\$281.25
TOTAL				\$265,609.25

Grade 1

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science G1 Interactive Classroom Teacher License - 1yr (2022-2023)	\$75.00	0	100	\$7,500.00
Amplify Science Elementary School: Grade 1 Kits	\$2,515.00	0	85	\$213,775.00
Amplify Science Grade 1 Investigation Notebook Bundle (1 qty per unit)	\$5.97	0	2,000	\$11,940.00

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science Elementary School: Grade 1 Print Teacher Guides (1 qty per unit)	\$140.00	0	100	\$0.00
Amplify Science Elementary School: Grade 1 Spanish Student Investigation Notebooks (1-pk)	\$8.97	0	400	\$3,588.00
Amplify Science Elementary School: Grade 1 Spanish Print Kits	\$1,305.00	0	15	\$19,575.00
Amplify Science G1 Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$18.75	0	15	\$281.25
TOTAL				\$256,659.25

Grade 2

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science G2 Interactive Classroom Teacher License - 1yr (2022-2023)	\$75.00	0	100	\$7,500.00
Amplify Science Elementary School: Grade 2 Kits	\$2,555.00	0	85	\$217,175.00
Amplify Science Grade 2 Investigation Notebook Bundle (1 qty per unit)	\$8.97	0	2,000	\$17,940.00
Amplify Science Elementary School: Grade 2 Print Teacher Guides (1 qty per unit)	\$140.00	0	100	\$0.00
Amplify Science Elementary School: Grade 2 Spanish Student Investigation Notebooks (1-pk)	\$11.97	0	400	\$4,788.00
Amplify Science Elementary School: Grade 2 Spanish Print Kits	\$1,215.00	0	15	\$18,225.00
Amplify Science G2 Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$18.75	0	15	\$281.25
TOTAL				\$265,909.25

Grade 3

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science G3 Interactive Classroom Teacher License - 1yr (2022-2023)	\$100.00	0	100	\$10,000.00
Amplify Science Elementary School: Grade 3 Kits	\$4,175.00	0	85	\$354,875.00
Amplify Science Grade 3 Investigation Notebook Bundle (1 qty per unit)	\$11.96	0	2,100	\$25,116.00
Amplify Science Elementary School: Grade 3 Print Teacher Guides (1 qty per unit)	\$180.00	0	100	\$0.00
Amplify Science Elementary School: Grade 3 Spanish Student Investigation Notebooks (1-pk)	\$15.96	0	400	\$6,384.00
Amplify Science Elementary School: Grade 3 Spanish Print Kits	\$1,870.00	0	15	\$28,050.00
Amplify Science G3 Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$25.00	0	15	\$375.00
TOTAL				\$424,800.00

Grade 4

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science G4 Interactive Classroom Teacher License - 1yr (2022-2023)	\$100.00	0	100	\$10,000.00
Amplify Science Elementary School: Grade 4 Kits	\$3,440.00	0	85	\$292,400.00
Amplify Science Grade 4 Investigation Notebook Bundle (1 qty per unit)	\$11.96	0	2,100	\$25,116.00
Amplify Science Elementary School: Grade 4 Print Teacher Guides (1 qty per unit)	\$180.00	0	100	\$0.00
Amplify Science Elementary School: Grade 4 Spanish Student Investigation Notebooks (1-pk)	\$15.96	0	400	\$6,384.00
Amplify Science Elementary School: Grade 4 Spanish Print Kits	\$1,620.00	0	15	\$24,300.00
Amplify Science G4 Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$25.00	0	15	\$375.00
TOTAL				\$358,575.00

Grade 5

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science G5 Interactive Classroom Teacher License - 1yr (2022-2023)	\$100.00	0	100	\$10,000.00
Amplify Science Elementary School: Grade 5 Kits	\$3,115.00	0	85	\$264,775.00
Amplify Science Grade 5 Investigation Notebook Bundle (1 qty per unit)	\$11.96	0	2,100	\$25,116.00
Amplify Science Elementary School: Grade 5 Print Teacher Guides (1 qty per unit)	\$180.00	0	100	\$0.00
Amplify Science Elementary School: Grade 5 Spanish Student Investigation Notebooks (1-pk)	\$15.96	0	400	\$6,384.00
Amplify Science Elementary School: Grade 5 Spanish Print Kits	\$1,680.00	0	15	\$25,200.00
Amplify Science G5 Interactive Classroom Spanish Support Add On Teacher License - 1yr (2022-2023)	\$25.00	0	15	\$375.00
TOTAL				\$331,850.00

Grade 6

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science Full Year Grade 6 Course - Integrated Model - LICENSE - UPFRONT - 1yr (2022-2023)	\$25.00	0	1,700	\$42,500.00
Amplify Science Middle School: Grade 6 Integrated Course Model Kits	\$2,914.00	0	70	\$203,980.00
Amplify Science Grade 6 Investigation Notebook Bundle (1 qty per unit)	\$26.91	0	1,700	\$45,747.00
Amplify Science Middle School: Grade 6 Integrated Course Model Print Teacher Guides (1 qty per unit)	\$300.00	70	20	\$6,000.03

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science Middle School: Grade 6 Integrated Course Model Spanish Print Kits	\$975.00	0	5	\$4,875.00
Amplify Science MS: G6 Integrated Spanish Notebooks w/ Articles (1 per unit)	\$44.91	0	110	\$4,940.10
Amplify Science Grade 6 Integrated Model - Digital Spanish Support Add On Student License - 1yr (2022-2023)	\$6.25	0	500	\$3,125.00
TOTAL				\$311,167.13

Grade 7

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science Full Year Grade 7 Course - Integrated Model - LICENSE - UPFRONT - 1yr (2022-2023)	\$25.00	0	1,700	\$42,500.00
Amplify Science Middle School: Grade 7 Integrated Course Model Kits	\$3,265.00	0	70	\$228,550.00
Amplify Science Grade 7 Investigation Notebook Bundle (1 qty per unit)	\$26.91	0	1,700	\$45,747.00
Amplify Science Middle School: Grade 7 Integrated Course Model Print Teacher Guides (1 qty per unit)	\$300.00	70	20	\$6,000.03
Amplify Science Middle School: Grade 7 Integrated Course Model Spanish Print Kits	\$895.00	0	5	\$4,475.00
Amplify Science MS: G7 Integrated Spanish Notebooks w/ Articles (1 per unit)	\$44.91	0	110	\$4,940.10
Amplify Science Grade 7 Integrated Model - Digital Spanish Support Add On Student License - 1yr (2022-2023)	\$6.25	0	500	\$3,125.00
TOTAL				\$335,337.13

Grade 8

PRODUCT	PRICE	QUANTITY FREE	QUANTITY CHARGE	TOTAL PRICE
Amplify Science Full Year Grade 8 Course - Integrated Model - LICENSE - UPFRONT - 1yr (2022-2023)	\$25.00	0	1,600	\$40,000.00
Amplify Science Middle School: Grade 8 Integrated Course Model Kits	\$3,525.00	0	70	\$246,750.00
Amplify Science Grade 8 Investigation Notebook Bundle (1 qty per unit)	\$26.91	0	1,600	\$43,056.00
Amplify Science Middle School: Grade 8 Integrated Course Model Print Teacher Guides (1 qty per unit)	\$300.00	70	20	\$6,000.03
Amplify Science Grade 8 Integrated Model - Digital Spanish Support Add On Student License - 1yr (2022-2023)	\$6.25	0	500	\$3,125.00
TOTAL				\$338,931.03

Professional Development

PROFESSIONAL DEVELOPMENT	QUANTITY	PRICE	TOTAL PRICE
Amplify Science Special Professional Development Package	1.00	\$128,000.00	\$0.00
TOTAL		\$128,000.00	\$0.00

Shipping and Handling

SHIPPING AND HANDLING	SHIPPING COST	TOTAL PRICE
Amplify Shipping and Handling	\$343,388.90	\$0.00

GRAND TOTAL

\$2,888,838.04

Scope and Duration

Payment Terms:

- This Price Quote (including all pricing and other terms) is valid through Quote Expiration Date stated above.
- Payment terms: net 30 days.
- Prices do not include sales tax, if applicable.
- Pricing terms in the Price Quote are based on the scope of purchase and other terms herein.
- The Federal Tax ID # for Amplify Education, Inc. is 13-4125483. A copy of Amplify's W-9 can be found at: <http://www.amplify.com/w-9.pdf>

License and Services Term:

- Licenses: 07/01/2022 until 06/30/2023.
- Services: 18 months from order date. Unless otherwise stated above, all training and other services purchased must be scheduled and delivered within such term or will be forfeited.

Special Terms:

- FOR SHIPPED MATERIALS:
 - Expedited shipping is available at extra charge.
 - Print materials and kits are non-returnable and non-refundable, except in the case of defective or missing materials reported by Customer within 60 days of receipt.
- FOR SERVICES:
 - Training and professional development sessions cancelled with less than one week notice will be deemed delivered.

How to Order Our Products

Amplify would like to process your order as quickly as possible. We accept the following forms of payment: purchase orders, checks, and credit card payments (Visa, MasterCard, Discover and American Express). In order for us to assist you, please help us by following these instructions:

Please include these three documents with your order:

- Authorized purchase order or check
- A copy of your Price Quote
- A copy of your Tax-Exemption Certificate

If submitting a purchase order: